



**"Greater energy and greater passion is more extraordinary than greater genius."
— Lt. General Arjun Ray, (Retd.), PVS, VSM**

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Experiential Learning

There is common agreement that, experiential learning is the best form of learning. This belief is a half-myth, because our direct experiences – about 15%, are grossly limited. We need to access the experiences of others, mainly in the form of books. This lack of understanding is responsible for the illusion of knowledge.

Human beings do not think alone, because human intelligence resides in the collective mind. We live in a community of knowledge comprising:

Experts

Internet

Application of ideas to make a difference to us and society

Deep reading for distilling new ideas and experiences of others



Our quality of thinking depends on the quality of ideas. It's not surprising that the history and evolution of man is the history of idea. Ideas are contained in the minds of several people; and we find them in their books. Deep reading (both in plasma and paper) is an excellent source for knowledge and practical intelligence.

With warm regards,

A handwritten signature in black ink that reads "Arjun Ray". The signature is written in a cursive style and is positioned above a single horizontal line.

**Lieutenant General Arjun Ray, PVSM, VSM (Retd.)
Chief Executive Officer
Indus Trust**